



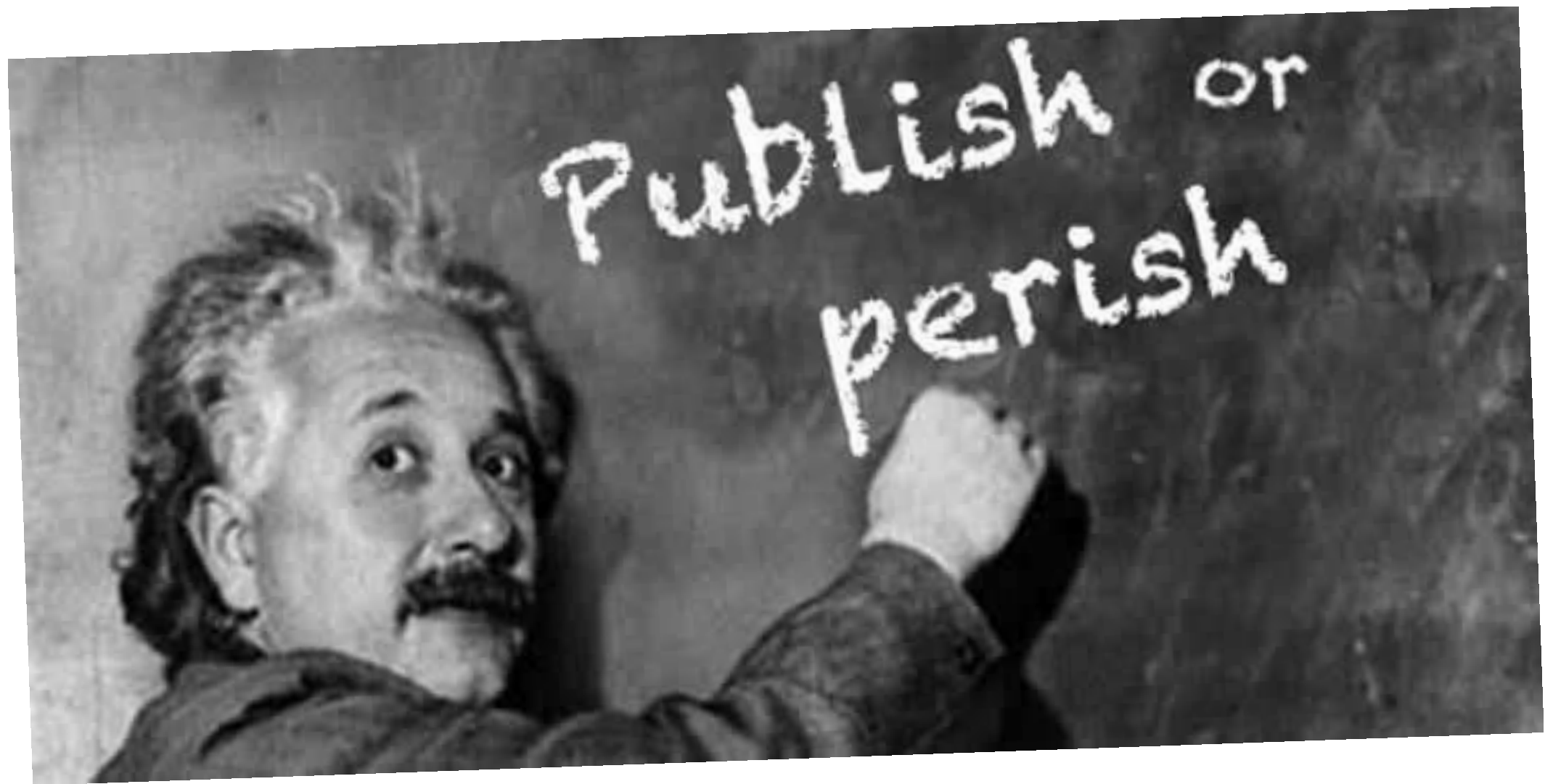
**Aula Aberta**  
**Empreendedores de**  
**Sucesso**

Fadhil Yussuf Musa



FACULDADE DE CIÊNCIAS DA UNIVERSIDADE DE LISBOA  
ALAMEDA PEDRO NUNES





TURNING SCIENCE INTO BUSINESS

COH<sub>1</sub>TEC







TURNING  
BUSINESS INTO  
MONEY

Thank you very much for your attendance

# TECHNOLOGY



Innovative solid formulation of the sterilant hydrogen peroxide patent pending (U.S. Application Number 62/807,393)

Initial goal: to be used in diabetes or wound healing

Pivot: To develop a compact and simple bio-decontamination device





**COHiTEC**  
TURNING SCIENCE INTO BUSINESS

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**COHiTEC**  
CLOSING SESSION

**DELOX**

A novel sterilizer for a  
safer hospital  
environment



**COHiTEC**  
TURNING SCIENCE INTO BUSINESS

**CLOSING SESSION**

**COTEC**

Cooperativa de Promoción Científica y Tecnológica de la Universidad de Sevilla

**COHiTEC**



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inovar é proteger o amanhã

Associação de

PHCARE

# StartUP

# VOUCHER





# LisPOLIS

PÓLO TECNOLÓGICO DE LISBOA



scienceIN business  
VENCEDOR EDICIÓN 2017  
5 July 2017  
Delax  
Tres mil euros  
3.000  
@the labs





SOI  
GLOB  
INNOV

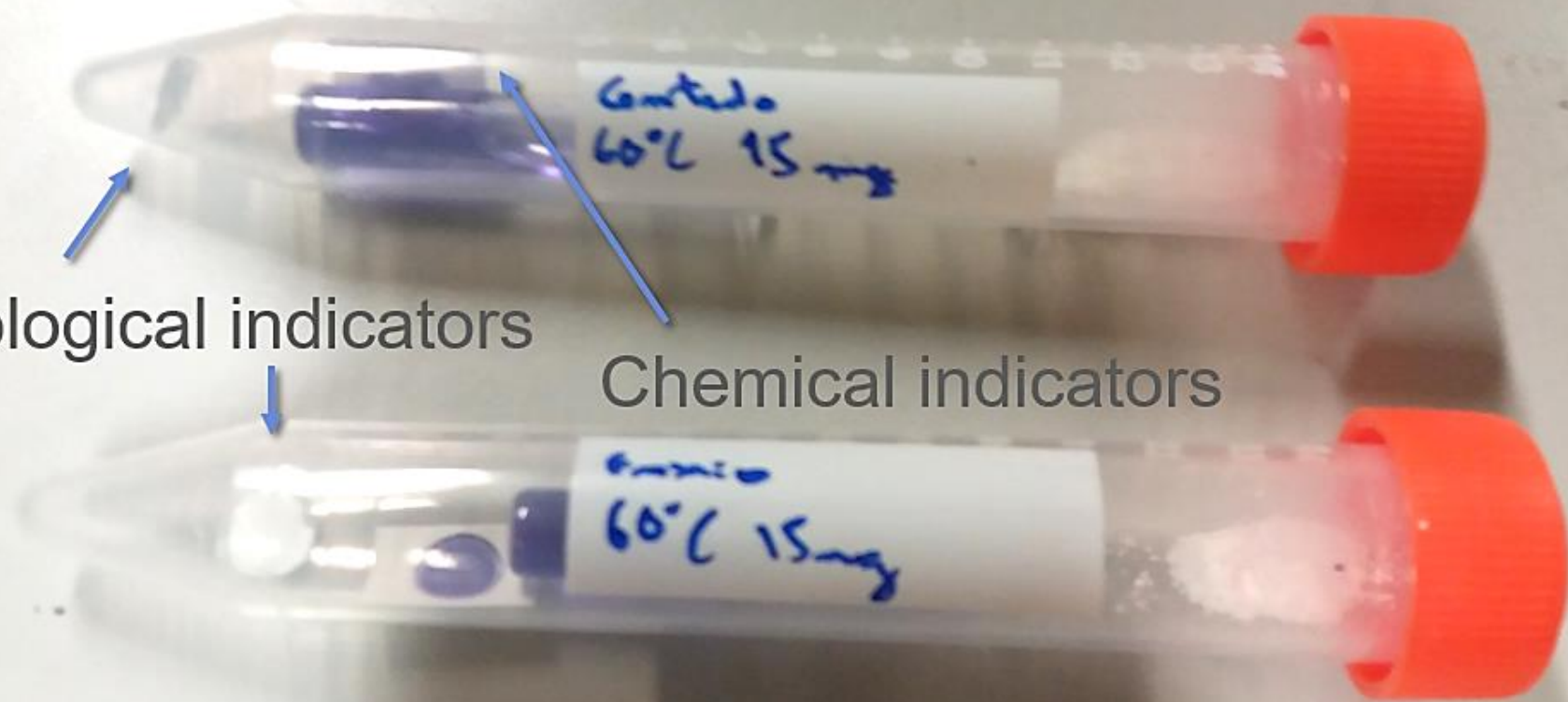
IUL MIT

A GLOBAL  
ACCELER

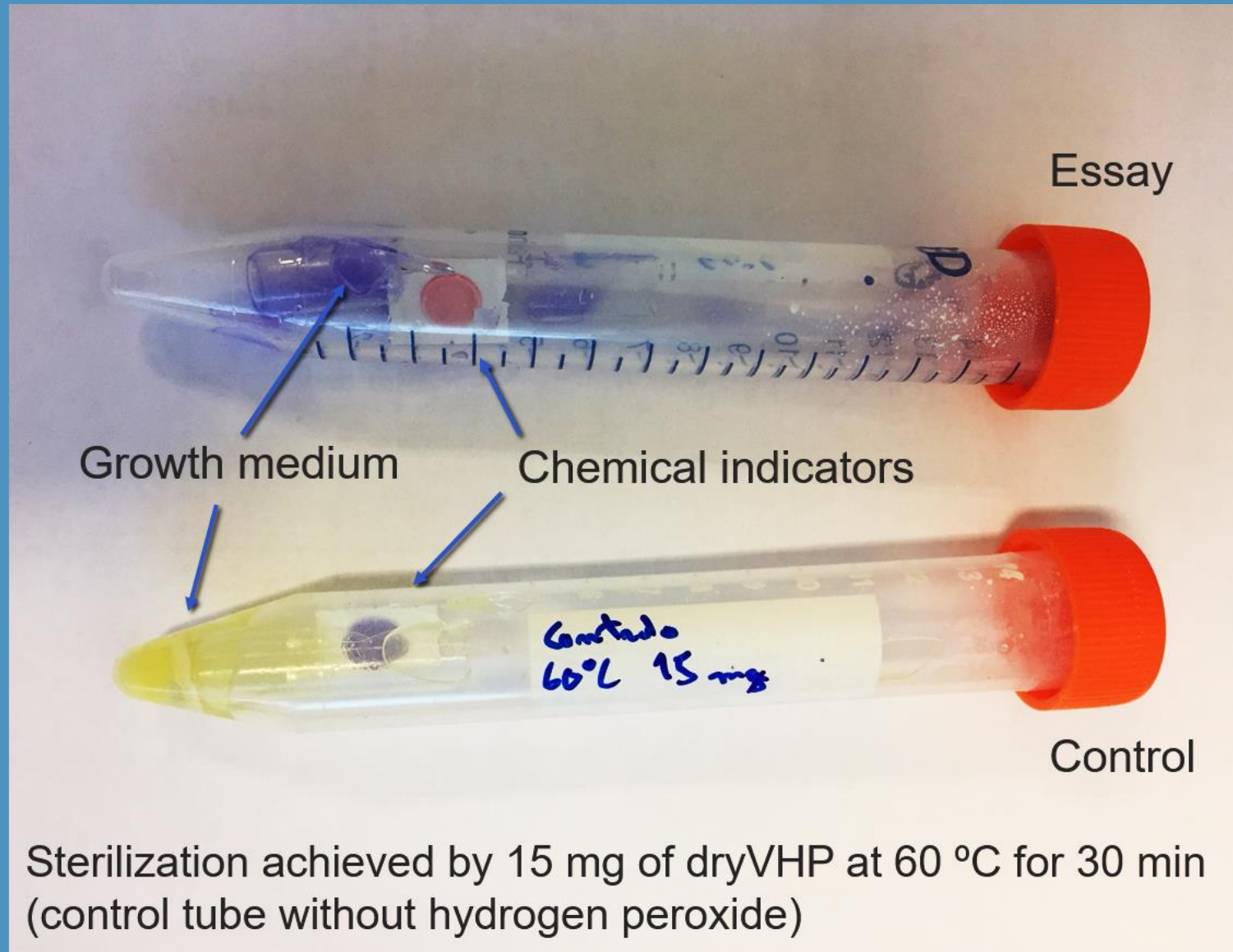


Biological indicators

Chemical indicators







# Space Exploration Masters



- 2nd place at *Sustainable Exploration Prize* awarded by:
  - European Space Agency
  - Merck
  - Airbus



**Hovione  
Capital** *for Health.*



## Seed round funding

- European Space Agency
- Venture Capitalists
  - Caixa Capital
  - Hovione Capital







**delox**

BIO-DECONTAMINATION  
FOR EVERYONE. EVERYWHERE



# DELOX SYSTEM

FOR LABORATORY EQUIPMENT

Device that releases and disperses hydrogen peroxide vapor

Safe and environmentally friendly sterilant

Laboratory equipment bio-decontamination: hospital & compounding pharmacies, laboratories

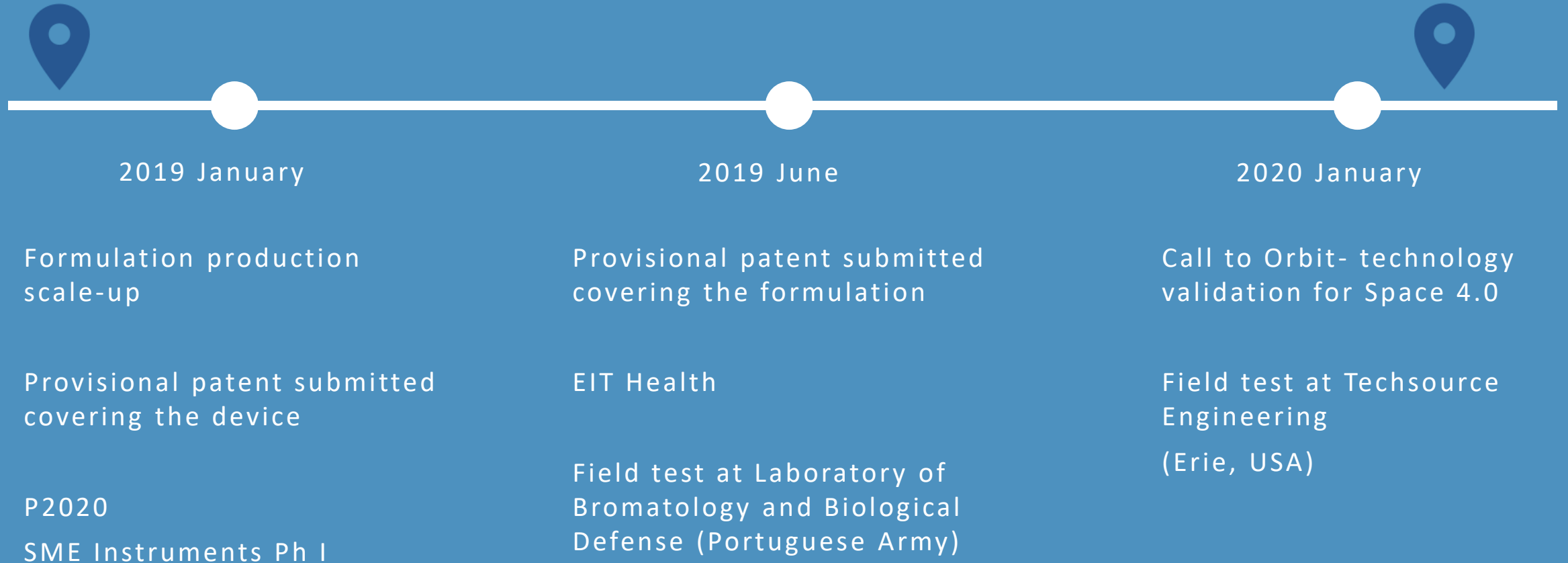




# ROADMAP

Caixa Capital  
Hovione Capital  
European Space Agency

Target round  
€ 2 M



**Now what?**



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  - Provisional patents provide initial protection and pending patent status
- Regulation
- Validation is crucial
  - Internal data (PoC)
  - Patents, papers
  - Field tests
  - Letters of support/intent



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- Funding requirements
  - Overall, technology projects require larger funding rounds
  - Harder to bootstrap
  - Non-specialized investors may shy away from Tech
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  - Overall, technology projects require larger funding rounds
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- A longer roadmap means more time to market

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An automatic bio-decontamination system for everyone,  
everywhere

